#### THIS CIRCULAR IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTENTION

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If you are in any doubt about this circular or as to the action to be taken, you should consult your stockbroker, other registered dealers in securities, bank manager, solicitor, professional accountant or other professional adviser.

If you have sold or transferred all your shares in Zheda Lande Scitech Limited\*, you should at once hand this circular to the purchaser or the transferee or to the bank, stockbroker or other agent through whom the sale was effected for transmission to the purchaser or the transferee.



## 浙江浙大網新蘭德科技股份有限公司 ZHEDA LANDE SCITECH LIMITED\*

(a joint stock limited company incorporated in the People's Republic of China)

(Stock Code: 8106)

## DISCLOSEABLE TRANSACTION ESTABLISHMENT OF A JOINT VENTURE COMPANY

A letter from the Board is set out from pages 2 to 4 of this circular.

This circular will remain on the GEM website at www.hkgem.com on the "Latest Company Announcements" pages for at least 7 days from the date of publication

\* for identification purpose only

# CHARACTERISTICS OF THE GROWTH ENTERPRISE MARKET ("GEM") OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE "STOCK EXCHANGE")

GEM has been established as a market designed to accommodate companies to which a high investment risk may be attached. In particular, companies may list on GEM with neither a track record of profitability nor any obligation to forecast future profitability. Furthermore, there may be risks arising out of the emerging nature of companies listed on GEM and the business sectors or countries in which the companies operate. Prospective investors should be aware of the potential risks of investing in such companies and should make the decision to invest only after due and careful consideration. The greater risk profile and other characteristics of GEM mean that it is a market more suited to professional and other sophisticated investors.

Given the emerging nature of companies listed on GEM, there is a risk that securities traded on GEM may be more susceptible to high market volatility that securities traded on the main board of the Stock Exchange and no assurance is given that there will be a liquid market in the securities traded on GEM.

The principal means of information dissemination on GEM is publication on the Internet website operated by the Stock Exchange. Listed companies are not generally required to issue paid announcement in gazetted newspapers. Accordingly, prospective investors should note that they need to have access to the GEM website in order to obtain up-to-date information on GEM-listed issuers.

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#### **DEFINITIONS**

In this circular, unless the context otherwise requires, the following expressions have the following meanings:

"Articles" the Articles of Association of the Joint Venture Company

"associates" has the same meaning as defined in the GEM Listing

Rules

"Board" the board of directors of the Company

"Company" 浙江浙大網新蘭德科技股份有限公司 (Zheda Lande

Scitech Limited)\*, a joint stock limited liability company incorporated in the PRC and whose Shares are listed on

the GEM of the Stock Exchange

"Directors" the directors of the Company

"GEM" the Growth Enterprise Market of the Stock Exchange

"GEM Listing Rules" the Rules Governing the Listing of Securities on the

Growth Enterprise Market of the Stock Exchange

"Group" the Company and its subsidiaries

"HK\$" Hong Kong dollars

"Insigma Group" 浙江浙大網新集團有限公司 (Zheda Insigma Group Co.,

Ltd), a sino-foreign join venture company incorporated in

the PRC

"Joint Venture Company" 浙江浙大網新思創健康科技有限公司 (Insigma Inhealth

Technology Co., Ltd.), a limited liability company

established in the PRC

"Latest Practicable Date" means 21 June 2006, being the latest practicable date

prior to the printing of this circular for ascertaining

certain information contained herein

"PRC" The People's Republic of China

"RMB" Renminbi, the lawful currency of the PRC

"Shareholders" the shareholders of the Company

"Sichuang" Zhejiang Sichuang Information Technology Company

Limited (浙江思創信息技術有限公司), a non-wholly

owned subsidiary of the Company

"Stock Exchange" The Stock Exchange of Hong Kong Limited

<sup>\*</sup> for identification purpose only

#### LETTER FROM THE BOARD



## 浙江浙大網新蘭德科技股份有限公司 ZHEDA LANDE SCITECH LIMITED\*

(a joint stock limited company incorporated in the People's Republic of China)

Executive Directors:

Mr. Chen Ping (Chairman)

Mr. Xue Shi Cheng

Mr. Hu Yang Jun

Ms. Pan Lichun

Mr. Shi Lie

Independent non-executive Directors:

Mr. Cai Xiao Fu

Mr. Zhang De Xin

Mr. Gu Yu Lin

Registered office:

4th Floor

108 Gu Cui Road

Hangzhou City

The People's Republic of China

Place of business in Hong Kong:

Units 1116-1119

Sun Hung Kai Center

30 Harbour Road

Wanchai

Hong Kong

23 June 2006

To the Shareholders of the Company

Dear Sir and Madam.

## DISCLOSEABLE TRANSACTION ESTABLISHMENT OF A JOINT VENTURE COMPANY

#### INTRODUCTION

On 2 June 2006, the Board announced that Sichuang and Insigma Group have executed the Articles to establish the Joint Venture Company to engage in invention and development of computer software and hardware, telecommunications equipment, electronic products and consultancy services and provision of services to cardiovascular patients.

The transaction constitutes a discloseable transaction for the Company under the GEM Listing Rules. The purpose of this circular is to provide you with further details relating to the Joint Venture Company.

<sup>\*</sup> for identification purpose only

#### LETTER FROM THE BOARD

#### THE ARTICLES OF THE JOINT VENTURE COMPANY DATED 1 JUNE 2006

#### Name

浙江浙大網新思創健康科技有限公司 (Insigma Inhealth Technology Co., Ltd.)

#### **Parties**

- (1) Sichuang (浙江思創信息技術有限公司), a non-wholly owned subsidiary of the Company.
- (2) Insigma Group (浙江浙大網新集團有限公司), Insigma Group is a sino-foreign joint venture company with a registered capital of RMB37,026,000 and is involved in invention and development of computer software and telecommunications equipment, consultancy services on economic data and environmental protection data and training and development of hi-tech industry. To the best of the Directors' knowledge, information and belief and having made all reasonable enquiry, Insigma Group is not a connected person (as defined in the GEM Listing Rules) and is independent of, and not parties acting in concert (as defined under the Codes on Takeovers and Mergers) with, any director, chief executive or substantial shareholder or the controlling shareholder of the Company or its subsidiaries or any of its associates.

#### **Business of the Joint Venture Company**

According to the Articles, the Joint Venture Company will engage in the development of computer software and hardware, telecommunications equipment, electronic products and consultancy services.

The Joint Venture Company will also establish a service centre and build up a national network and data bank in the internet for cardiovascular patients. The Joint Venture Company will also provide comprehensive recovery services including emergency call services, body check services etc to cardiovascular patients through the internet.

#### **Registered Capital**

The registered capital of the Joint Venture Company is RMB12.5 million (equivalent to approximately HK\$12.02 million). The Joint Venture Company will be owned as to 60% by Sichuang and 40% by Insigma Group respectively. The total investment of the Joint Venture Company was determined on an arm's length basis between Sichuang and Insigma Group.

Sichuang's contribution will be RMB7.5 million (equivalent to approximately HK\$7.21 million), consisting of RMB3 million cash (equivalent to approximately HK\$2.88 million) and intellectual property rights of RMB4.5 million (equivalent to approximately HK\$4.33 million). Insigma Group's contribution will be RMB5 million (equivalent to approximately HK\$4.81 million), consisting of RMB2 million cash (equivalent to approximately HK\$1.92 million) and intellectual property rights of RMB3 million (approximately HK\$2.88 million).

#### LETTER FROM THE BOARD

The registered capital of the Joint Venture Company will be paid by Sichuang and Insigma Group in full before the Joint Venture Company is established.

#### **Board of Directors**

The board of directors of the Joint Venture Company will comprise 3 directors. Sichuang will appoint 2 directors and Insigma Group will appoint 1 director.

#### **Term**

The term of the Joint Venture Company will be 20 years from the date of issue of the business licence of the Joint Venture Company which will be issued after all necessary PRC regulatory approvals have been obtained.

#### **Profits**

Profits will be distributed to Sichuang and Insigma Group in proportion to their respective equity interest in the Joint Venture Company.

The Joint Venture Company is expected to contribute positively to the future earnings of the Group. The Directors believe that Joint Venture Company will enhance the Group's asset base and will not have any effect on the liabilities of the Group.

#### REASONS FOR ENTERING INTO THE ARTICLES

The Company and its subsidiaries are principally engaged in the provision of telecommunications solutions and other related services, trading of hardware and computer software and investment holding.

The Directors note that websites relating to health information is yet to be mature and this offers a good business opportunity to the Company. By co-operating with Insigma Group, whose business scope also covers research and development of medical equipment, the Company can utilize its experiences in telecommunications to further provide comprehensive medical recovery services to cardiovascular patients, thereby further strengthen the development of the Company.

The Directors believe that the terms of the Articles of the Joint Venture Company are fair and reasonable and in the interests of the Shareholders as a whole.

#### **GENERAL**

Your attention is drawn to the general information set out in the Appendix of this circular.

Yours faithfully,
By Order of the Board

Zheda Lande Scitech Limited\*

Chen Ping

Chairman

<sup>\*</sup> for identification purpose only

#### 1. RESPONSIBILITY STATEMENT

This circular, for which the Directors collectively and individually accept full responsibility, includes particulars given in compliance with the GEM Listing Rules for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquiries, confirm that, to the best of their knowledge and belief:

- (a) the information contained in this circular is accurate and complete in all material aspects and not misleading;
- (b) there are no other matters the omission of which would make any statement herein misleading; and
- (c) all opinions expressed in this circular have been arrived at after due and careful consideration and are founded on bases and assumptions that are fair and reasonable.

### 2. DIRECTORS', SUPERVISORS' AND CHIEF EXECUTIVES' INTERESTS AND SHORT POSITION IN THE SHARES

As at the Latest Practicable Date, the interests and short positions of the Directors, supervisors and the chief executives of the Company in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO which would be required (a) to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including the interests and short positions which they are taken or deemed to have under such provisions of the SFO); or (b) pursuant to section 352 of the SFO, to be entered in the register referred to therein; or (c) pursuant to rules 5.46 to 5.68 of the GEM Listing Rules, to be notified to the Company and the Stock Exchange were as follows:

#### Long positions in the shares, underlying shares and debentures of the Company

				Percentage
			Number of	of beneficial
			domestic	interests in the
	Type of		shares	Company's
Director	interests	Capacity	held	share capital
Chen Ping	Personal	Beneficial owner	36,392,320	10.72%

Save as disclosed above, as at the Latest Practicable Date, none of the Directors, supervisors or chief executives of the Company had registered an interest or short position in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which will have to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which they are taken or deemed to

have under such provisions of the SFO) or which will be required, pursuant to section 352 of the SFO, to be entered in the register referred to therein; or which will be required, pursuant to rules 5.46 to 5.68 of the GEM Listing Rules relating to securities transactions by the Directors, to be notified to the Company and the Stock Exchange.

### 3. SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

As at the Latest Practicable Date, so far as the Directors are aware, the persons (other than Directors, supervisors or chief executives of the Company) who have interests or short positions in the shares or underlying shares of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO or which would be recorded in the register required to be kept under section 336 of the SFO or who are directly or indirectly interested in 10% or more of the nominal value of any class of share capital carrying rights to vote in all circumstances at general meetings of any other member of the Group are as follows:

#### Long position in the shares, underlying shares and debentures of the Company

			Percentage
			of beneficial
			interests in the
		Number of	Company's
Shareholder	Capacity	shares held	share capital
Zhejiang University Innovation Information Holdings Company Limited	Beneficial owner	81,802,637 domestic shares	24.10%
Guoheng Media Science Group Company Limited	Beneficial owner	34,117,800 domestic shares	10.05%
Mr. Fong For	Beneficial owner	21,735,000 H shares	6.40%
Mr. Wu Zhong Hao	Beneficial owner	16,490,280 domestic shares	4.86%
Mr. Shi Chun Hua	Beneficial owner	16,490,280 domestic shares	4.86%

Save as disclosed above, the Directors are not aware of any person (other than the Directors, supervisors or chief executives of the Company) who, as at the Latest Practicable Date, has interests or short positions in the shares or underlying shares of the Company which would fall to be disclosed to the Company under the provisions of

Divisions 2 and 3 of Part XV of the SFO or which will be recorded in the register required to be kept under section 336 of the SFO, or who are directly or indirectly interested in 10% or more of the nominal value of any class of share capital carrying rights to vote in all circumstances at general meetings of any other member of the Group.

#### 4. COMPETING INTERESTS

As at the Latest Practicable Date, none of the Directors, the management shareholders or substantial shareholders of the Company or any of their respective associates has engaged in any business that competes or may compete with the business of the Group or has any other conflict of interests with the Group.

#### 5. DIRECTORS' SERVICE CONTRACTS

Each of the Directors has entered into a service agreement with the Company.

Each of Mr. Chen Ping, Mr. Xue Shi Cheng, Mr. Hu Yang Jun, Mr. Cai Xiao Fu, Mr. Zhang De Xin and Mr. Gu Yu Lin has entered into a service agreement with the Company for an initial term of three years commencing on 30 September 2004 while each of Ms. Pan Lichun and Mr. Shi Lie has entered into a service contract with the Company effective from 22 August 2005 until the conclusion of the next annual general meeting of the Company at the following remuneration:

Name of Director	Office	Remuneration
		(RMB per annum)
Mr. Chen Ping	Executive Director	250,000
e		
Mr. Xue Shi Cheng	Executive Director	20,000
Mr. Hu Yang Jun	Executive Director	20,000
Mr. Pan Lichun	Executive Director	20,000
Mr. Shi Lie	Executive Director	20,000
Mr. Gu Yu Lin	Independent Non-executive Director	10,000
Mr. Cai Xiao Fu	Independent Non-executive Director	5,000
Mr. Zhang De Xin	Independent Non-executive Director	5,000

Such remuneration does not include any bonus and is equivalent to the current remuneration of the Director.

All appointments are subject to termination in certain circumstances as stipulated in the relevant service agreement. In the event that the appointment of the Director is terminated in the annual general meeting of the Company without any reason, the relevant Director may claim for compensation from the Company.

As at the Latest Practicable Date, none of the above service agreements has been terminated.

Mr. Chen Ping, aged 40, is the chairman and the general manager of the Company, an advisor to students seeking their master degree and an associate professor at Zhejiang University. Mr. Chen Ping graduated from the Department of Computer Science and Technology at Zhejiang University with a bachelor degree and a master degree in computer applications in July 1987 and December 1989, respectively. Since graduation from Zhejiang University, Mr. Chen Ping has been involved in the R&D of computer networking and communication platforms, particularly in wireless data communication platforms and was awarded the Zhejiang Province Science and Technology Advancement Second Prize and Third Prize in 1993. Mr. Chen Ping had previously conducted classroom lectures in the Department of Computer Science and Technology at Zhejiang University for 7 years up to 1997. Mr. Chen Ping has published two computer networking academic textbooks and professional technology magazines in China and has published more than ten of his academic papers. Mr. Chen Ping joined the Company in May 1997. Mr. Chen Ping is a promoter and substantial shareholder of the Company who holds approximately 10.72% of the issued share capital of the Company.

Mr. Xue Shi Cheng, aged 40, is the vice chairman of the Company. Mr. Xue Shi Cheng graduated from Zhejiang Agricultural University in July 1987 and has previously worked for the State Science & Technology Commission and the Ministry of Internal Trade. Moreover, Mr. Xue Shi Cheng has served as the deputy secretary-general of Beihai Government, the vice president of Guoheng Media Science Group Company Limited (formerly known as Beijing Guoheng High Technology Holding Company Limited), a promoter and substantial shareholder of the Company, the chairman of Beijing TianXiang Garden Bio-tech Investment Co. and the vice executive chairman of Venture Capital Association of Beijing where he was involved in the seeking and co-ordination of investments. Mr. Xue Shi Cheng has been involved in the investment and capital management of high technology products in the PRC and is particularly experienced in the investment of startup companies, the capital reorganisation of high-tech enterprises, mergers and acquisitions and promoting companies to be listed on the stock exchanges. Mr. Xue Shi Cheng joined the Company in April 2001.

**Mr. Hu Yang Jun**, aged 31, was the deputy general manager of Zhejiang Ju Neng Dongfang Holdings Company Limited and the manager of the import and export division of Zhejiang Dongfang Group. He graduated with a bachelor degree in Chinese Language and Literature from Anhui Normal University. Mr. Hu Yang Jun was appointed as a non-executive director of the Company since February 2004. Mr. Hu Yang Jun's position as non-executive director of the Company expired on 20 September 2004 and he was not offered for re-election at that time.

Mr. Cai Xiao Fu, aged 66, is a senior engineer and the chairman of Zhejiang Province Software Industry Association, inspecting and monitoring the development of Zhejiang Province IT industry. Mr. Cai graduated from Tsing Hua University's faculty of Control Automation in July 1963. He attended the Polytechnic of Cranfield in the United Kingdom during October 1981 to January 1984 to research aeronautics and computer simulation devices. Mr. Cai is currently an independent non-executive director of Sino Stride Technology (Holdings) Limited, a company whose shares are listed on GEM (Stock code: 8177). Mr. Cai joined the Company in October 2001.

Mr. Zhang De Xin, aged 75, graduated from the faculty of Electrical & Mechanical Engineering at Zhejiang University in July 1953 and at Tsing Hua University in June 1956 respectively. He attended Illinois Institute of Technology in the United States from June 1982 to May 1984 to conduct research in the fields of Electrical & Mechanical as well as Computer Engineering. Professor Zhang has served as a professor at Zhejiang University's faculties of Electrical & Mechanical Engineering, Wireless Engineering and Computer Science for 37 years since 1956. He has also been a committee member of Zhejiang Political Consultative Conference for two terms in 1988 and 1993. Moreover, Professor Zhang has been involved in numerous research projects and studies in computing networks. Professor Zhang is awarded winner of the Zhejiang Province Science and Technology Advancement in 1989, 1991 and 1993 for three times. Mr. Zhang joined the Company in October 2001.

**Mr. Gu Yu Lin**, aged 35, is an assistant accountant. Mr. Gu graduated from the Faculty of Finance and Accounting of Fudan University in June 1997. Mr. Gu is currently working in the general office of Zhejiang University. He has been the independent supervisor of the Company before and was appointed as an independent non-executive Director since September 2004.

Ms. Pan Lichun, aged 37, graduated from the School of Economics of 浙江大學 (Zhejiang University) with a PhD degree. Ms. Pan was the assistant general manager and the vice general manager of 浙江天然集團股份有限公司 (Zhejiang Natural Holdings Limited) from 2000 to 2001. Ms. Pan was also the manager of investment department and the vice general manager of financial management centre in 浙江康恩貝集團有限公司 (Zhejiang Conba Group Company Limited) and director of 浙江康恩貝製藥股份有限公司 (Zhejiang Conba Pharmaceutical Company Limited) from 2002-2005. Ms. Pan is currently the director and vice chief executive officer of 浙江浙大網新科技股份有限公司 (Zhejiang University Innovation Technology Company Limited) ("ZUITCL"), a limited company incorporated under the laws of the People's Republic of China, whose A shares are listed on the Shanghai Stock Exchange, and a substantial shareholder of the Company. Ms. Pan has been appointed as an executive Director with effect from 22 August 2005.

Mr. Shi Lie, aged 41, graduated from 浙江大學 (Zhejiang University) with a PhD degree Computer Applications. Mr. Shi was the chief executive 浙江浙大網新圖靈信息科技 有限公司 (Zhejiang University Innoviation Information Technology Company Limited) from September 1990 and August 2002. Mr. Shi is currently the director and the chief executive officer of ZUITCL. Mr. Shi has been appointed as an executive Director with effect from 22 August 2005.

Save as disclosed above, each of the above Directors has not held any directorship in other listed public companies in the last three years.

Save as disclosed above, as at the date of this announcement, each of the above Directors does not hold any interests in the shares or underlying shares of the Company within the meaning of Part XV of the SFO and is not a connected person of the Company as defined

in the GEM Listing Rules. Meanwhile, save as disclosed in this circular, each of the above Directors does not have relationships with any of the Directors, senior management, management shareholders, substantial shareholders or controlling shareholders of the Company.

Save as disclosed above, as at the Latest Practicable Date, there is no other existing service agreement entered into or proposed service agreement to be entered into between any Director and any member of the Group (excluding agreements expiring or determinable by the employer within one year without payment of compensation other than statutory compensation).

#### 6. LITIGATION

As at the Latest Practicable Date, no member of the Group was engaged in any litigation or arbitration proceedings of material importance and no litigation or claim of material importance was known to the Directors to be pending or threatened by or against any member of the Group.

#### 7. GENERAL

- (a) The registered office of the Company is located at 4th Floor, 108 Gu Cui Road, Hangzhou City, PRC.
- (b) The principal place of business of the Company in Hong Kong is located at Units 1116-1119, Sun Hung Kai Center, 30 Harbour Road, Wanchai, Hong Kong.
- (c) The branch share registrar of the Company in Hong Kong is Hong Kong Registrars Limited at Rooms 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong.
- (d) The qualified accountant and the secretary of the Company is Miss Chan Ching Yi, Yvonne who is an associate member of The Association of Chartered Certified Accountants.
- (e) The compliance officer of the Company is Mr. Xue Shi Cheng who is also an executive Director.
- (f) The Company has established an audit committee in November 2001 with written terms of reference in compliance with the requirements as set out in the GEM Listing Rules. The primary duties of the audit committee of the Company are to review the Company's annual reports and accounts, half-yearly reports and quarterly reports and to provide advice and comments thereon to the Directors. The audit committee comprises the three independent non-executive Directors, namely Mr. Gu Yu Lin, Mr. Zhang De Xin and Mr. Cai Xiao Fu, whereas Mr. Gu Yu Lin is the chairman.

Mr. Gu Yu Lin, aged 35, is an assistant accountant. Mr. Gu graduated from the Faculty of Finance and Accounting of Fudan University in June 1997. Mr. Gu is currently working in the general office of Zhejiang University. He has been the independent supervisor of the Company before and was appointed as an independent non-executive Director since September 2004.

Mr. Zhang De Xin, aged 75, graduated from the Faculty of Electrical & Mechanical Engineering at Zhejiang University in July 1953 and at Tsing Hua University in June 1956 respectively. He attended Illinois Institute of Technology in the United States from June 1982 to May 1984 to conduct research in the fields of Electrical & Mechanical as well as Computer Engineering. Professor Zhang has served as a professor at Zhejiang University's faculties of Electrical & Mechanical Engineering, Wireless Engineering and Computer Science for 37 years since 1956. He has also been a committee member of Zhejiang Political Consultative Conference for two terms in 1988 and 1993. Moreover, Professor Zhang has been involved in numerous research projects and studies in computing networks. Professor Zhang is awarded winner of the Zhejiang Province Science and Technology Advancement in 1989, 1991 and 1993 for three times. Mr. Zhang joined the Company in October 2001.

Mr. Cai Xiao Fu, aged 66, is a senior engineer and the chairman of Zhejiang Province Software Industry Association, inspecting and monitoring the development of Zhejiang Province IT industry. Mr. Cai graduated from Tsing Hua University's faculty of Control Automation in July 1963. He attended the Polytechnic of Cranfield in the United Kingdom during October 1981 to January 1984 to research aeronautics and computer simulation devices. Mr. Cai is currently an independent non-executive director of Sino Stride Technology (Holdings) Limited, a company whose shares are listed on GEM (Stock code: 8177). Mr. Cai joined the Company in October 2001.

Save as disclosed above, each of the audit committee members has not held any directorship in any company listed on the Stock Exchange or other stock exchanges in the past three years.

(g) In the event of any inconsistency, the English text of this circular shall prevail over the Chinese text.